

Do you want to work with ease?

Vaculex is looking for representatives World Wide, both exclusive distributors and local dealers.

Vaculex exports to about 35 countries around the world. In some of the countries we have exclusive distributors that have extensive knowledge of our products. In those countries you have the opportunity to become a local dealer and receive local support, working with a partner that knows both the products and the market very well. In those countries that are not yet fully represented, you have the opportunity to become an exclusive distributor for an entire country or part of a country, all depending on how much you would like to invest and on the existing relations.

What can Vaculex offer you?

- You get to work with unique, easily managed and profitable products that have virtually unlimited market potential.
- You will cooperate with a world-leading, innovative company with considerable technical competence and wealth of experience within the vacuum-lifting field.
- You will get to work with a positive and expansive company spirit where there's great potential for you to grow and evolve.
- Possibilities to be exclusive in territories where we have no representation today.

What type of support will you get?

- To begin with, we will teach you everything you need to know about our products and their applications, their competitive advantages, their use and the technology behind them.
- We will also provide extensive support that makes your work easier and helps you become as independent as possible in your marketing, sales and aftermarket work. Among other things, you will get:
 - ✓ Marketing material, folders, brochures and computer presentations.
 - ✓ Access to our technical support where we help you to recommend the best solutions for your customer. We can also recommend and design special solutions when our selection of standard accessories is not sufficient. You can even send customer material to us for lift tests and recommendations of a working solution.

What is required of you?

- Obviously, you must have the time to commit yourselves whole-heartedly to our cooperation and be able to see the possibilities for development and profit.
- You need to have a demonstration area with a selection of our products for in-house demonstrations and equipment for demonstrations at the customers. We will offer you a special demo package for a very low cost.
- One appointed contact person who will be in charge of the Vaculex sales.
- We will negotiate a contract that regulates the cooperation between us.

Are you interested?

Please contact us at:

Email: distributor@vaculex.com

Phone: +46 (0) 31 67 01 00

Vaculex